



November 2023

POSITION OPEN: DIRECTOR OF RACQUETS

**MORRIS COUNTY GOLF CLUB
Convent Station, New Jersey**

Morris County Golf Club is a private, full-service country club with 400 active members. Our Racquets program includes: 8 recently renovated Har-Tru tennis courts, 4 Paddle Tennis courts, and 4 Pickle Ball courts.

REQUIREMENTS:

- Energetic, enthusiastic, intelligent leader to establish and maintain a creative and robust schedule of all racquet programming for all membership groups, continuing to grow the men, women, youth programs
- Possess the interpersonal and customer service skills to attract, retain and meet the needs of members and guests
- Possess the business acumen and professional skills necessary to manage expenses, while providing programs and services that generate racquet growth
- Have proven playing ability to teach the game and enjoys playing all racquet sports with a wide variety of members on a regular basis
- Expert at racquet fitting and new technology
- Excellent Merchandiser and Retail Manager
- Strong leadership and management skills with club staff, including close coordination with the Golf Professional, General Manager and Racquet Committee
- Strong tournament operations knowledge and experience
- Professional on site for year-round (Employment begins on April 1st, 2024)
- Head Professional or First Assistant Professional experience required

DUTIES: Director of Racquets will be responsible for the supervision of the total racquets operation

Including, but not limited to:

- Oversee total racquet staff to include, but not limited to: full-time and seasonal assistant/teaching professionals, summer academy counselors and court maintenance team.
- Merchandising/retailing/racquet shop operations (Pro owns concession)
- Tournament operations
- Teaching program
- Oversight and management of Men's, Women's & Youth programs, and other player development programs

COMPENSATION: Director of Racquets will receive a base salary in addition to the benefits listed below:

- Salary (\$90,000 - \$110,000 commensurate with experience)
- 100% of merchandise sales
- 100% of lessons, programs, academies, etc.
- Family medical benefits (professional contributes)
- Dues and tournament fees paid and education allowance
- 401k plan

DEADLINE: January 15, 2024

SEND RESUMES TO: Morris County Golf Club Search Committee

*Please include cover letter
along with your resume VIA EMAIL TO: searchcommittee@morrisgc.com

Club will keep all resumes confidential