



DIRECTOR OF RACQUET SPORTS at WOODHILL COUNTRY CLUB

The Director of Racquet Sports at Woodhill Country Club represents an exciting opportunity to be part of a distinguished family club in Wayzata, Minnesota, where we recently celebrated our 100th year anniversary. This consummate racquet professional will take the reins of our long-standing and highly- respected tennis and platform tennis programs, as well as oversee the commencement of new pickleball courts and program. Our ideal candidate will bring **energy, passion, and vision** to the club, leading their staff by example, and motivating our members to partake in our programs to learn, and to improve their games in a collegial, enjoyable, and safe environment.

ABOUT WOODHILL COUNTRY CLUB

Incorporated in 1915, Woodhill is a private, year-round country club with dining, social, and sports activities for the entire family. Situated on 225 secluded, picturesque acres in the western suburbs of the Twin Cities, the property includes a traditional central clubhouse, an original renowned Donald Ross golf course completed in 1917, a newly renovated Barn which serves as a winter sports hub and offers casual dining, ten Har-Tru clay tennis courts, four lighted platform tennis courts, a swimming pool, two lighted hockey rinks, a luge run, sledding hill, and cross-country ski trails. The Club serves as the primary social and recreational center for members and is distinguished by its small, intergenerational membership that fosters personal relationships and convenient access to its premium programs and facilities.

Our active year-round racquets program will soon include pickleball courts alongside our tennis courts and four platform tennis courts. Our Barn overlooks the platform tennis facility, and provides a familial social dining experience, along with two golf simulators and a racquets game desk. Our tennis facility is one of the premier facilities in the Midwest, boasting a well-appointed pro shop, updated locker rooms, multiple gazebos, and a viewing deck & screened in porch overlooking all ten courts that creates engaging viewing opportunities for participants and spectators alike.

JOB TITLE: DIRECTOR OF RACQUET SPORTS at WOODHILL COUNTRY CLUB

REPORTS TO: GENERAL MANAGER

JOB OVERVIEW:

The Director of Racquet Sports will have day-to-day responsibility for overseeing the financial and operational management of all racquet-related activities and events, including (but not limited to) adult and junior intra and inter-club programs, lessons coordination, clinic plans, and seasonal events, as well as the hiring, development, and management of the annual and seasonal professional racquet staff. At all times our Director of Racquet Sports will represent the club in a professional manner as required in their capacity at all meetings and events.

SPECIFIC RESPONSIBILITIES:

- Design racquet programs to enhance member participation by continually evaluating existing programs to increase player satisfaction, and drive additional revenue for the club
- Embrace a 'programs for all' approach that will increase member participation across all demographic and skill levels
- Actively promote lessons, programs, and other services, especially platform tennis programs and lessons
- Be present and available during scheduled workdays, including one weekend day
- Oversee court maintenance with our club Superintendent (Building & Grounds), and outside vendors, for our Har-Tru, platform tennis, and pickleball courts



- Provide input on program marketing and promotional initiatives
- Communicate business related updates – especially regarding safety – to the General Manager in a timely manner, and whenever requested/needed
- Provide for staff development and promotion, including succession planning
- Participate in weekly management meetings held by our General Manager, and from time to time by other leaders (e.g. Racquets Committee Chairs, Board Members, etc.) within the club

MANAGEMENT

The Director of Racquet Sports will have autonomy to manage their professional staff with minimal oversight from club administration and leadership, although a collaborative and communicative style is imperative to work effectively and successfully with our General Manager, Racquet Committee Chairs, and Board.

INTERACTION

Our Director of Racquet Sports will have daily interaction with our members, as well as our staff at all levels across all areas of the club. From time to time, interaction with external professional organizations, local committees, and the public may be required.

BACKGROUND, EXPERIENCE, & COMPETENCIES

- Outstanding interpersonal, organizational, and planning skills, along with excellent verbal (i.e. presentation and public speaking) and written communication skills (email, text, etc.) is important.
- 4+ years of verifiable racquet program leadership, including staff management is required
- Collegiate tennis experience is highly attractive
- Referenceable track record attracting, developing, motivating, and retaining professional staff will be important
- PPTR or PPTA Platform Tennis certification is preferred
- PTR or USPTA Professional Tennis certification is preferred
- PPR or IPTPA Pickleball certification is preferred
- Knowledge of court maintenance including Har-Tru clay, platform tennis, and pickleball courts is highly desirable

EMPLOYMENT ELIGIBILITY VERIFICATION

In compliance with Federal Law, all persons hired will be required to verify identity and eligibility to work in the United States, including completing the required employment eligibility verification form upon hire.

PHYSICAL DEMANDS

Our Director of Racquet Sports must be in excellent physical condition with the ability to be present and active on our courts for several hours each day.

SALARY AND BENEFITS

Woodhill Country Club will design a competitive compensation and benefits package to attract and retain our preferred candidate.

APPLICATION

For those that are interested in being considered for the position, please submit your resume to our Director of Racquets Search Committee Chair Adam Hoffarber (ahoffarber@skywatersearch.com).